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It is important to note that on November 15, 2015 Credit Foncier which is Compagnie de Financement Foncier's servicer and administration service provider has proceeded to a large -scale migration of its information systems and has passed from a private information system model to a one used by Group BPCE.

This migration resulted in reclassifications that can explain some differences which are currently being rectified.

Closing date: December 31, 2015



# Information about the quality of the financed assets

(CRBF n°99-10 as amended Article 13 bis)

#### **SUMMARY**

I. Simplified balance sheet

II. Breakdown of assets by country

III. Mortgage loans

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#### I. Simplified balance sheet (management data compared to accounting data)

| ASSETS  | Outstanding balance (€ billion) |
|---|---------------------------------|
| Mortgage assets loans owned directly mortgage notes   | <b>37.28</b> 31.53 5.75         |
| Public sector exposures securities and loans to, or guaranteed by, the public sector Deposits with Banque de France | <b>39.19</b><br>33.83<br>5.36   |
| Other assets (adjustment accounts, interest on derivatives and assets;)   | 4.04                            |
| Replacement securities  | 7.08                            |

| LIABILITIES   | Outstanding balance (€ billion) |
|---|---------------------------------|
| Privileged resources o/w covered bonds ("Obligations Foncières") o/w exhange rate impact on covered bonds (O.F) | <b>68.03</b><br>68.01<br>-1.17  |
| Unsecured debt o/w repurchase agreements  | <b>14.08</b><br>3.32            |
| Subordinated debt o/w current account - parent company  | <b>2.23</b> 2.10                |
| Shareholder's equity  | 3.23                            |

| 07.30 TO THE EIRDIETTES 07.30 | TOTAL ASSETS 8 | 87.58 | TOTAL LIABILITIES | 87.58 |
|-------------------------------|----------------|-------|-------------------|-------|
|-------------------------------|----------------|-------|-------------------|-------|

Economic overcollateralisation (non privileged liabilities as % of privileged liabilities, after swap and net of repurchase agreements)

21.7%

Nota: Some of the assets on this page are classified as public sector exposures, although they are considered as mortgage assets in the rest of the report. Classifying them as mortgage assets was the approach used in our previous reports and more precisely in the one of September 30, 2015.



## II. Breakdown of assets by country

Amount before currency swap and impairment
Outstanding debt owned either directly or mobilised in the form of mortgage notes or loans guaranted under article L211-38 public sector

(€ million)

|   | Countries           | Mortgage assets | Public assets | Replacement securities | Total    | %     |
|---|---------------------|-----------------|---------------|------------------------|----------|-------|
| • | France              | 37 626.9        | 28 940.0 (1)  | 7 075.0                | 73 641.9 | 87.5% |
| - | Belgium             | 611.1           | 0.0           |                        | 611.1    | 0.7%  |
| - | Canada              |                 | 515.7         |                        | 515.7    | 0.6%  |
| - | Spain               |                 | 551.3         |                        | 551.3    | 0.7%  |
| • | United States of A. |                 | 1 968.2       |                        | 1 968.2  | 2.3%  |
| • | Ireland             |                 | 0.0           |                        | 0.0      | 0.0%  |
| • | Iceland             |                 | 15.0          |                        | 15.0     | 0.0%  |
| - | Italy               |                 | 3 553.8       |                        | 3 553.8  | 4.2%  |
| • | Japan               |                 | 1 547.5       |                        | 1 547.5  | 1.8%  |
| • | Netherlands         | 63.2            | 0.0           |                        | 63.2     | 0.1%  |
| • | Poland              |                 | 351.6         |                        | 351.6    | 0.4%  |
| • | Portugal            |                 | 86.0          |                        | 86.0     | 0.1%  |
| • | Slovenia            |                 | 0.0           |                        | 0.0      | 0.0%  |
| • | Switzerland         |                 | 1 255.3       |                        | 1 255.3  | 1.5%  |
|   | Гotal               | 38 301.2        | 38 784.4      | 7 075.0                | 84 160.6 | 100%  |

<sup>&</sup>lt;sup>(1)</sup> of which deposits with Banque de France : € 5 360.1 million



|           |   |         | Indivi   | iduals   |                     | Corporates  |                |  |
|-----------|---|---------|----------|----------|---------------------|-------------|----------------|--|
|           |   | Loa     | ans      | Mortgage | e notes (1)         | Nb          | Amount         |  |
|           | (€ million)   | Nb      | Amount   | Nb       | Amount              | ND          | Amount         |  |
|           | Outstanding   | 480 863 | 31 647.5 | 99 521   | 6 048.6             | 1 002       | 605.1          |  |
| of which: | 1. Customer Loans                                       |         |          |          |                     |             |                |  |
|           | <ul><li>residential</li></ul>                           | 480 857 | 31 647.2 | 99 520   | 6 048.2             | 997         | 601.1          |  |
|           | <ul><li>equipment</li></ul>                             | 6       | 0.2      | 1        | 0.4                 | 5           | 4.0            |  |
|           | 2. Guarantee  |         |          |          |                     |             |                |  |
|           | <ul><li>mortgage - residential</li></ul>                | 185 515 | 13 170.2 | 55 277   | 2 585.0             | 804         | 500.7          |  |
|           | mortgage with public guarantee (2)                      | 272 044 | 16 659.4 | 30 014   | 2 389.4             | 193         | 100.5          |  |
|           | ■ Crédit-Logement guarantee                             | 23 298  | 1 817.7  | 14 229   | 1 073.9             | 0           | 0.0            |  |
|           | mortgage - commercial                                   | 6       | 0.2      | 1        | 0.4                 | 5           | 4.0            |  |
|           | 3. Seasoning  |         |          |          |                     |             |                |  |
|           | < 1 year  | 22 821  | 2 259.3  | 26 061   | 2 276.0             | 3           | 0.2            |  |
|           | ■ ≥ 1 and < 5 years                                     | 154 007 | 13 683.4 | 23 779   | 2 133.3             | 8           | 20.2           |  |
|           | ■ ≥ 5 years   | 304 035 | 15 704.8 | 49 681   | 1 639.4             | 991         | 584.7          |  |
|           | 4. Residual maturities                                  |         |          |          |                     |             |                |  |
|           | < 1 year  | 23 210  | 127.2    | 1 740    | 15.0                | 118         | 7.6            |  |
|           | <ul> <li>≥ 1 and &lt; 5 years</li> </ul>                | 64 437  | 1 057.8  | 6 366    | 115.8               | 434         | 193.1          |  |
|           | ■ ≥ 5 years   | 393 216 | 30 462.4 | 91 415   | 5 917.8             | 450         | 404.4          |  |
|           |   | Ra      | te       | Rate (   | CFF <sup>(3)</sup>  | Ra          | ite            |  |
|           | 5. Early repayments                                     |         |          |          |                     |             |                |  |
|           | <ul><li>annual rate (one year moving average)</li></ul> | 14.8%   |          | 11.      | 0%                  | 1.          | 1%             |  |
|           | (en M€)   | Outsta  | inding   | Provis   | ions <sup>(4)</sup> | Outstanding | Provisions (4) |  |
|           | 6. Doubtful loans                                       |         |          |          |                     |             |                |  |
|           | <ul> <li>mortgage with public guarantee (2)</li> </ul>  | 605.8   |          | 3        | .5                  | 70.6        |                |  |
|           | other mortgages   | 618     | 8.3      | 83       | 3.3                 | 2.6         | 1.4            |  |

| Total   |          |               |  |  |  |  |  |  |  |  |
|---------|----------|---------------|--|--|--|--|--|--|--|--|
| Nb      | Amount   | %             |  |  |  |  |  |  |  |  |
| 581 386 | 38 301.2 | 100.0%        |  |  |  |  |  |  |  |  |
|         |          |               |  |  |  |  |  |  |  |  |
| 581 374 | 38 296.6 | 100.0%        |  |  |  |  |  |  |  |  |
| 12      | 4.6      | 0.0%          |  |  |  |  |  |  |  |  |
|         |          |               |  |  |  |  |  |  |  |  |
| 241 596 | 16 255.8 | 42.4%         |  |  |  |  |  |  |  |  |
| 302 251 | 19 149.2 | 50.0%<br>7.5% |  |  |  |  |  |  |  |  |
| 37 527  | 2 891.5  |               |  |  |  |  |  |  |  |  |
| 12      | 4.6      | 0.0%          |  |  |  |  |  |  |  |  |
|         |          |               |  |  |  |  |  |  |  |  |
| 48 885  | 4 535.5  | 11.8%         |  |  |  |  |  |  |  |  |
| 177 794 | 15 836.9 | 41.3%         |  |  |  |  |  |  |  |  |
| 354 707 | 17 928.9 | 46.8%         |  |  |  |  |  |  |  |  |
|         |          |               |  |  |  |  |  |  |  |  |
| 25 068  | 149.9    | 0.4%          |  |  |  |  |  |  |  |  |
| 71 237  | 1 366.7  | 3.6%          |  |  |  |  |  |  |  |  |
| 485 081 | 36 784.6 | 96.0%         |  |  |  |  |  |  |  |  |
|         |          |               |  |  |  |  |  |  |  |  |

In accordance with the transitional arrangement published by the Bank of France on February 9, 2012, residential mortgage loans are eligible for European Central Bank (ECB) refinancing opérations. Their nominal value is EUR 29.4 billion.

 $<sup>^{(1)}</sup>$  mortgage notes issued by Crédit Foncier : outstanding pledged mortgage loans to individuals

<sup>(2)</sup> mortgage loans with public agency guarantee : FGAS (France) , NHG (Netherlands) and French State (subsidised sector)

<sup>(3)</sup> prepayments on CFF's loans considered as eligible assets

<sup>(4)</sup> impairments deducted from assets (excluding provisions recorded under liabilities)



#### a) Individuals

|           |   | nt          | Indexed LTV ranges |         |              |              |              |              |              |              |              |               |                |        |
|-----------|---|-------------|--------------------|---------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------|--------|
|           |   | (€ million) | %                  | ≤ 40%   | >40%<br>≤50% | >50%<br>≤60% | >60%<br>≤70% | >70%<br>≤80% | >80%<br>≤85% | >85%<br>≤90% | >90%<br>≤95% | >95%<br>≤100% | >100%<br>≤105% | >105%  |
|           | Outstanding   | 37 696.1    | 100.0%             | 3 845.6 | 1 805.1      | 2 242.3      | 3 100.5      | 10 245.1     | 3 547.9      | 2 361.5      | 2 703.7      | 4 963.2       | 1 963.4        | 917.7  |
|           |   |             |                    | (10.2%) | (4.8%)       | (5.9%)       | (8.2%)       | (27.2%)      | (9.4%)       | (6.3%)       | (7.2%)       | (13.2%)       | (5.2%)         | (2.4%) |
| of which: | 1. Guarantees   |             |                    |         |              |              |              |              |              |              |              |               |                |        |
|           | <ul> <li>mortgage and subsidised sector <sup>(1)</sup></li> </ul> | 25.8        | 0.1%               | 23.2    | 1.0          | 0.2          | 0.3          | 0.3          | 0.0          | 0.0          | 0.1          | 0.1           | 0.1            | 0.4    |
|           | ■ mortgage with public guarantee <sup>(2)</sup>                   | 19 023.0    | 50.5%              | 1 553.9 | 721.1        | 905.1        | 1 254.4      | 2 019.3      | 1 296.0      | 1 620.9      | 2 266.8      | 4 770.9       | 1 884.5        | 730.2  |
|           | ■ mortgage  | 15 755.8    | 41.8%              | 1 965.6 | 960.8        | 1 189.4      | 1 640.2      | 6 498.0      | 1 877.7      | 735.1        | 435.0        | 189.2         | 77.9           | 186.8  |
|           | <ul> <li>Crédit-Logement guarantee</li> </ul>                     | 2 891.5     | 7.7%               | 302.8   | 122.2        | 147.6        | 205.6        | 1 727.6      | 374.2        | 5.5          | 1.8          | 2.9           | 0.9            | 0.3    |
|           | 2. Occupancy type   |             |                    |         |              |              |              |              |              |              |              |               |                |        |
|           | <ul><li>owner occupied</li></ul>                                  | 29 516.0    | 78.3%              | 3 187.3 | 1 348.7      | 1 633.5      | 2 206.2      | 6 062.1      | 2 481.5      | 2 206.4      | 2 638.2      | 4 933.0       | 1 944.2        | 874.8  |
|           | ■ buy to let  | 8 180.1     | 21.7%              | 658.3   | 456.4        | 608.8        | 894.3        | 4 183.0      | 1 066.4      | 155.1        | 65.5         | 30.2          | 19.3           | 42.9   |
|           | 3. Interest rate type (before swap)                               |             |                    |         |              |              |              |              |              |              |              |               |                |        |
|           | floating rate with reset ≤ 1 year                                 | 5 818.6     | 15.4%              | 829.2   | 508.9        | 666.5        | 887.2        | 2 077.4      | 355.4        | 181.2        | 121.7        | 82.4          | 37.9           | 70.8   |
|           | ■ floating rate with reset > 1 and < 5 years                      | 1 034.1     | 2.7%               | 317.5   | 182.8        | 129.8        | 93.8         | 140.6        | 37.4         | 31.5         | 26.8         | 33.8          | 15.6           | 24.5   |
|           | fixed or floating rate with reset ≥ 5 years                       | 30 843.4    | 81.8%              | 2 698.9 | 1 113.4      | 1 446.0      | 2 119.5      | 8 027.2      | 3 155.1      | 2 148.8      | 2 555.2      | 4 847.0       | 1 910.0        | 822.4  |
|           | 4. Defaults   | ,           |                    |         |              |              |              |              |              |              |              |               |                |        |
|           | ■ arrears > 3 months  | 338.3       | 0.9%               | 32.2    | 12.7         | 15.6         | 30.3         | 58.7         | 39.0         | 27.5         | 32.9         | 37.0          | 27.0           | 25.3   |
|           | <ul><li>overindebtedness ("Neiertz")</li></ul>                    | 239.7       | 0.6%               | 21.1    | 9.0          | 12.6         | 23.9         | 40.9         | 23.7         | 20.9         | 19.6         | 19.2          | 15.0           | 33.7   |
|           | <ul><li>judicial recovery</li></ul>                               | 602.4       | 1.6%               | 57.8    | 17.6         | 28.3         | 38.2         | 65.4         | 38.8         | 39.5         | 33.5         | 37.8          | 31.4           | 214.1  |

#### Average indexed Loan To Value:

on all the porfolio 75.5% on loans with public agency guarantee (FGAS) 82.0% on other loans 68.9%

Average unindexed Loan To Value:

on all the porfolio 73.2% on loans with public agency guarantee (FGAS) 78.4% on other loans 68.0%

NOTA: Mortgage loans not guaranteed by FGAS are financed by covered bonds with a maximum of 80% of the pledge re-valued. Mortgage loans guaranteed by FGAS are financed by covered bonds with a maximum of 100% of the pledge re-valued.

As of September 30, 2015 the total outstanding amount not financed by covered bonds was at € 396 million.

<sup>(1)</sup> mortgage loans guaranteed by the French State: subsidised sector (run-off)

<sup>(2)</sup> mortgage loans with public agency guarantee: FGAS (France) and NHG (Netherlands)



## a) Individuals (2)

|  | Amour       | nt    |         |              |              |              | Inde         | exed LTV ra  | nges      |              |               |                |       |
|--|-------------|-------|---------|--------------|--------------|--------------|--------------|--------------|-----------|--------------|---------------|----------------|-------|
|  | (€ million) | %     | ≤ 40%   | >40%<br>≤50% | >50%<br>≤60% | >60%<br>≤70% | >70%<br>≤80% | >80%<br>≤85% | >85% ≤90% | >90%<br>≤95% | >95%<br>≤100% | >100%<br>≤105% | >105% |
| 5. Geographic location                           |             |       |         |              |              |              |              |              |           |              |               |                |       |
| France   | 37 021.7    | 98.2% | 3 709.3 | 1 736.5      | 2 164.2      | 3 024.1      | 9 975.5      | 3 543.3      | 2 359.5   | 2 701.1      | 4 959.7       | 1 960.6        | 887.7 |
| <ul> <li>Alsace</li> </ul>                       | 495.1       | 1.3%  | 37.7    | 19.4         | 28.4         | 39.5         | 129.2        | 50.2         | 41.7      | 40.7         | 78.5          | 23.7           | 6.2   |
| <ul> <li>Aquitaine</li> </ul>                    | 2 417.8     | 6.4%  | 233.9   | 129.7        | 155.6        | 211.8        | 853.3        | 182.3        | 120.2     | 128.2        | 234.6         | 138.5          | 29.8  |
| <ul> <li>Auvergne</li> </ul>                     | 303.4       | 0.8%  | 32.7    | 14.6         | 19.1         | 25.2         | 70.8         | 23.4         | 13.9      | 21.4         | 34.7          | 25.4           | 22.2  |
| <ul> <li>Basse-Normandie</li> </ul>              | 597.6       | 1.6%  | 50.2    | 27.1         | 28.6         | 36.3         | 115.3        | 61.8         | 37.2      | 39.2         | 87.1          | 82.7           | 31.9  |
| <ul><li>Bourgogne</li></ul>                      | 668.0       | 1.8%  | 60.8    | 26.1         | 32.2         | 45.5         | 112.8        | 59.5         | 58.3      | 58.7         | 100.4         | 78.3           | 35.4  |
| <ul><li>Bretagne</li></ul>                       | 1 183.2     | 3.1%  | 127.9   | 53.9         | 67.1         | 95.2         | 287.6        | 130.0        | 74.1      | 73.2         | 154.3         | 102.3          | 17.6  |
| <ul><li>Centre</li></ul>                         | 1 185.8     | 3.1%  | 90.0    | 39.2         | 45.2         | 56.8         | 215.9        | 132.0        | 92.8      | 96.8         | 206.0         | 138.5          | 72.6  |
| <ul><li>Champagne-Ardenne</li></ul>              | 465.8       | 1.2%  | 22.9    | 10.3         | 14.9         | 21.2         | 66.2         | 39.0         | 33.2      | 45.9         | 91.9          | 62.9           | 57.6  |
| <ul><li>Corse</li></ul>                          | 67.7        | 0.2%  | 10.1    | 4.3          | 6.4          | 9.2          | 12.0         | 7.2          | 3.7       | 3.9          | 6.2           | 4.1            | 0.5   |
| ■ Franche-Comté                                  | 386.1       | 1.0%  | 34.4    | 13.7         | 22.4         | 24.4         | 71.3         | 37.0         | 29.3      | 33.2         | 58.4          | 38.1           | 23.9  |
| <ul> <li>Haute-Normandie</li> </ul>              | 1 374.4     | 3.6%  | 126.1   | 58.8         | 67.8         | 80.2         | 200.6        | 147.9        | 104.1     | 104.5        | 257.0         | 176.2          | 51.3  |
| ■ Ile-de-France                                  | 9 936.9     | 26.4% | 1 113.3 | 532.4        | 647.3        | 969.9        | 2 927.3      | 917.3        | 656.8     | 763.1        | 1 171.0       | 145.4          | 93.0  |
| <ul><li>Languedoc-Roussillon</li></ul>           | 2 052.0     | 5.4%  | 206.3   | 101.1        | 127.1        | 184.1        | 592.4        | 239.4        | 117.9     | 145.7        | 222.3         | 99.6           | 16.2  |
| <ul><li>Limousin</li></ul>                       | 243.5       | 0.6%  | 21.3    | 10.8         | 13.2         | 16.5         | 50.8         | 14.8         | 17.8      | 12.5         | 29.7          | 17.3           | 38.6  |
| <ul><li>Lorraine</li></ul>                       | 938.6       | 2.5%  | 53.2    | 24.5         | 35.3         | 52.4         | 157.0        | 91.7         | 60.9      | 80.5         | 179.4         | 107.5          | 96.2  |
| <ul> <li>Midi-Pyrénées</li> </ul>                | 2 097.3     | 5.6%  | 212.6   | 100.0        | 144.5        | 219.1        | 921.5        | 117.7        | 100.7     | 107.8        | 157.3         | 6.3            | 9.8   |
| <ul> <li>Nord-Pas-de-Calais</li> </ul>           | 1 802.1     | 4.8%  | 132.1   | 62.8         | 83.1         | 97.0         | 367.3        | 176.2        | 129.1     | 188.9        | 402.8         | 134.1          | 28.7  |
| <ul> <li>Outre mer</li> </ul>                    | 356.2       | 0.9%  | 17.3    | 13.0         | 25.7         | 47.9         | 148.2        | 99.3         | 1.3       | 0.7          | 0.7           | 0.5            | 1.5   |
| <ul> <li>Pays de la Loire</li> </ul>             | 1 795.2     | 4.8%  | 156.0   | 54.9         | 79.8         | 117.4        | 470.2        | 137.6        | 122.1     | 169.5        | 368.3         | 78.7           | 40.8  |
| <ul><li>Picardie</li></ul>                       | 1 766.7     | 4.7%  | 87.8    | 44.3         | 52.4         | 64.2         | 254.8        | 205.1        | 147.8     | 179.2        | 370.3         | 242.5          | 118.2 |
| <ul><li>Poitou-Charentes</li></ul>               | 654.9       | 1.7%  | 60.7    | 31.9         | 40.1         | 48.2         | 148.0        | 45.0         | 36.8      | 49.2         | 119.4         | 39.6           | 36.0  |
| <ul> <li>Provence-Alpes-Côte d'Azur</li> </ul>   | 3 197.9     | 8.5%  | 471.1   | 193.3        | 227.2        | 295.2        | 897.0        | 371.5        | 193.2     | 171.5        | 275.9         | 79.6           | 22.6  |
| ■ Rhône-Alpes                                    | 3 035.6     | 8.1%  | 351.0   | 170.4        | 200.8        | 266.9        | 906.0        | 257.5        | 166.7     | 187.0        | 353.5         | 139.0          | 37.1  |
| Belgium  | 611.1       | 1.6%  | 133.3   | 64.6         | 72.4         | 73.2         | 265.0        | 2.7          |           |              |               |                |       |
| <ul> <li>région de Bruxelles-capitale</li> </ul> | 51.1        | 0.1%  | 9.2     | 4.4          | 6.2          | 7.5          | 23.9         | 0.1          | _         | _            |               |                |       |
| <ul> <li>région flamande</li> </ul>              | 278.3       | 0.8%  | 61.1    | 28.4         | 34.3         | 31.6         | 121.3        | 1.5          |           |              |               |                |       |
| <ul> <li>région wallonne</li> </ul>              | 281.7       | 0.8%  | 63.0    | 31.8         | 31.9         | 34.1         | 119.8        | 1.1          |           |              |               |                |       |
| Netherlands                                      | 63.2        | 0.2%  | 3.0     | 4.0          | 5.7          | 3.3          | 4.6          | 1.9          | 2.0       | 2.5          | 3.5           | 2.8            | 30.0  |



#### b) Corporates

|           |  | Amo         | unt    | Indexed LTV ranges |              |              |              |              |              |              |              |               |                |        |
|-----------|--|-------------|--------|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------|--------|
|           |  | (€ million) | %      | ≤ 40%              | >40%<br>≤50% | >50%<br>≤60% | >60%<br>≤70% | >70%<br>≤80% | >80%<br>≤85% | >85%<br>≤90% | >90%<br>≤95% | >95%<br>≤100% | >100%<br>≤105% | >105%  |
|           | Outstanding  | 605.1       | 100.0% | 486.5              | 28.8         | 2.9          | 12.1         | 0.0          | 5.0          | 0.0          | 0.0          | 0.0           | 66.6           | 3.3    |
|           |  |             |        | (80.4%)            | (4.8%)       | (0.5%)       | (2.0%)       | (0.0%)       | (0.8%)       | (0.0%)       | (0.0%)       | (0.0%)        | (11.0%)        | (0.5%) |
| of which: | 1. Breakdown of corporate  |             |        |                    |              |              |              |              |              |              |              |               |                |        |
|           | <ul><li>social housing</li></ul>                                     | 519.4       | 85.8%  | 469.2              | 27.7         | 2.9          | 11.3         | 0.0          | 5.0          |              |              |               | 0.0            | 3.3    |
| _         | ■ other  | 85.7        | 14.2%  | 17.3               | 1.1          | 0.0          | 0.7          | 0.0          | 0.0          |              |              |               | 66.6           | 0.0    |
|           | 2. Interest rate type (before swap)                                  |             |        |                    |              |              |              |              |              |              |              |               |                |        |
|           | <ul><li>adjustable-rate with reset ≤ 1 year</li></ul>                | 280.2       | 46.3%  | 263.1              | 13.3         | 0.6          |              |              |              |              |              |               | 0.0            | 3.3    |
|           | <ul><li>adjustable-rate with reset &gt; 1 and &lt; 5 years</li></ul> | 0.0         | 0.0%   |                    |              |              |              |              |              |              |              |               |                | 1      |
|           | fixed or adjustable-rate with reset ≥ 5 years                        | 324.9       | 53.7%  | 223.4              | 15.5         | 2.3          | 12.1         | 0.0          | 5.0          |              |              |               | 66.6           | 0.0    |

Average indexed Loan To Value:

36.8%

NOTA: Loans to corporates are financed by covered bonds with a maximum of 60% of the value of the re-valued pledge.

<sup>(1)</sup> Outstanding state subsidised loans in litigation



## IV. Exposures on public entities

## a) Breakdown by country and type of public entity (before currency swap)

(€ million)

| Countries                             | Sovereign              | State<br>guarantee | Local<br>authority | Guaranteed by local authority | Public agency | Total <sup>(3)</sup>    | %     |
|---------------------------------------|------------------------|--------------------|--------------------|-------------------------------|---------------|-------------------------|-------|
| ■ France                              | 7 450.2 <sup>(1)</sup> | 381.0              | 11 948.2           | 2 986.6                       | 6 174.1       | 28 940.0 <sup>(2)</sup> | 74.6% |
| <ul><li>Belgium</li></ul>             |                        |                    |                    |                               |               | 0.0                     | 0.0%  |
| <ul><li>Canada</li></ul>              |                        |                    | 44.1               | 471.5                         |               | 515.7                   | 1.3%  |
| <ul><li>Spain</li></ul>               |                        | 16.5               | 483.0              | 51.9                          |               | 551.3                   | 1.4%  |
| <ul><li>United States of A.</li></ul> |                        | 44.8               | 1 801.4            |                               | 122.1         | 1 968.2                 | 5.1%  |
| <ul><li>Ireland</li></ul>             |                        |                    |                    |                               |               | 0.0                     | 0.0%  |
| <ul><li>Iceland</li></ul>             |                        | 15.0               |                    |                               |               | 15.0                    | 0.0%  |
| <ul><li>Italy</li></ul>               | 2 328.0                | 7.4                | 1 218.4            |                               |               | 3 553.8                 | 9.2%  |
| <ul><li>Japan</li></ul>               |                        |                    | 499.4              |                               | 1 048.1       | 1 547.5                 | 4.0%  |
| <ul><li>Poland</li></ul>              | 351.6                  |                    |                    |                               |               | 351.6                   | 0.9%  |
| <ul><li>Portugal</li></ul>            |                        | 65.0               | 21.0               |                               |               | 86.0                    | 0.2%  |
| <ul><li>Slovenia</li></ul>            |                        |                    |                    |                               |               | 0.0                     | 0.0%  |
| <ul><li>Switzerland</li></ul>         |                        |                    | 387.4              | 696.3                         | 171.6         | 1 255.3                 | 3.2%  |
| Total                                 | 10 129.8               | 529.6              | 16 402.8           | 4 206.3                       | 7 515.8       | 38 784.4                | 100%  |

 $<sup>^{(1)}</sup>$  of which deposits with Banque de France : EUR  $\,$  5 360.1 million

Eligible assets for European Central Bank refinancing operations, in nominal value:

€ 7.2 bn

<sup>(2)</sup> of which  $\in$  20.8 million of doubtful debt with a provision of  $\in$  0.3 million

<sup>(3)</sup> of which € 2 901.0 million of bonds delivered as repurchase agreement collateral



## IV. Exposures on public entities

## b) French public sector: breakdown by region

| Regions                                | Outstanding balance (€ Million) | %      |
|--|---------------------------------|--------|
| ■ Alsace                               | 543.9                           | 1.9%   |
| <ul><li>Aquitaine</li></ul>            | 1 023.4                         | 3.5%   |
| <ul><li>Auvergne</li></ul>             | 338.7                           | 1.2%   |
| ■ Basse-Normandie                      | 344.7                           | 1.2%   |
| <ul><li>Bourgogne</li></ul>            | 485.7                           | 1.7%   |
| ■ Bretagne                             | 614.5                           | 2.1%   |
| ■ Centre                               | 945.0                           | 3.3%   |
| ■ Champagne-Ardenne                    | 535.3                           | 1.8%   |
| ■ Corse                                | 36.6                            | 0.1%   |
| ■ Franche-Comté                        | 572.8                           | 2.0%   |
| ■ Haute-Normandie                      | 766.1                           | 2.6%   |
| ■ Ile-de-France                        | 4 005.7                         | 13.8%  |
| <ul><li>Languedoc-Roussillon</li></ul> | 1 249.8                         | 4.3%   |
| ■ Limousin                             | 134.0                           | 0.5%   |
| <ul><li>Lorraine</li></ul>             | 830.0                           | 2.9%   |
| <ul><li>Midi-Pyrénées</li></ul>        | 748.0                           | 2.6%   |
| ■ Nord-Pas-de-Calais                   | 1 789.9                         | 6.2%   |
| ■ Pays de la Loire                     | 975.8                           | 3.4%   |
| ■ Picardie                             | 544.4                           | 1.9%   |
| <ul><li>Poitou-Charentes</li></ul>     | 517.9                           | 1.8%   |
| ■ Provence-Alpes-Côte d'Azur           | 2 087.5                         | 7.2%   |
| ■ Rhône-Alpes                          | 2 389.5                         | 8.3%   |
| ■ Dom-Tom                              | 10.8                            | 0.0%   |
| Deposits with Banque de France         | 5 360.1                         | 18.5%  |
| French Sovereign                       | 2 090.1                         | 7.2%   |
| Total                                  | 28 940.0                        | 100.0% |



# V. Replacement securities

|   | Net amount<br>(€ Million) |
|---|---------------------------|
| Loans to BPCE with a maturity of less than 2 months which are fully guaranteed by a loan portfolio  | 6 600.0                   |
| <ul> <li>Others Securities and Claims with a maturity of less than 100 days issued by credit institutions benefiting from 1st<br/>short-term credit quality step</li> </ul> | 475.0                     |
| TOTAL REPLACEMENT SECURITIES  | 7 075.0                   |

Total amount of collateral (securities and cash) received as part of hedging transactions:

€ 2.75 bn



# VI. Privileged liabilities

## a) Breakdown of covered bonds ("Obligations Foncières") by currency and maturity before currency swap

| (€ Million)                                | EURO     | US Dollar | Swiss Franc | GB Pound | Japan Yen | Australian<br>Dollar | Canadian<br>Dollar | Norwegian<br>Crown | TOTAL    |
|--|----------|-----------|-------------|----------|-----------|----------------------|--------------------|--------------------|----------|
| Maturities                                 | EUR      | USD       | CHF         | GBP      | JPY       | AUD                  | CAD                | NOK                |          |
| ■ ≤ 1 year                                 | 5 252.0  |           | 991.4       |          | 76.3      |                      |                    |                    | 6 319.7  |
| ■ > 1 and ≤ 5 years                        | 24 613.0 | 714.1     | 1 554.0     |          | 160.2     | 167.9                | 331.6              | 161.5              | 27 702.2 |
| ■ > 5 and ≤ 10 years                       | 19 605.0 |           | 770.1       |          |           |                      |                    | 104.2              | 20 479.2 |
| ■ > 10 years                               | 11 719.6 | 434.9     | 438.1       | 750.0    |           |                      |                    | 166.7              | 13 509.3 |
| TOTAL                                      | 61 189.5 | 1 149.0   | 3 753.6     | 750.0    | 236.5     | 167.9                | 331.6              | 432.3              | 68 010.4 |
|  |          | I         |             | ı        |           | I                    |                    | 1                  |          |
| Currency parity vs 1 € at the closing date |          | 1.0880    | 1.0843      | 0.7333   | 131.1000  | 1.4892               | 1.5078             | 9.5989             |          |

Weighted average maturity:

7.1 years





# VI. Privileged liabilities

## b) List of main public issues

| Bonds                       | ISIN Code    | Maturity date | Outstanding in origin currency (Million) |
|-----------------------------|--------------|---------------|--|
| Bonds in euros              |              |               | 40 223                                   |
| ■ CFF 2,875% janvier 2016   | FR0010989152 | 14/01/2016    | 1 550                                    |
| ■ CFF 3.375% janvier 2016   | FR0010271148 | 18/01/2016    | 2 469                                    |
| ■ CFF 3.75% janvier 2017    | FR0010157297 | 24/01/2017    | 2 593                                    |
| ■ CFF 4.625% sept. 2017     | FR0010532762 | 23/09/2017    | 2 148                                    |
| ■ CFF 4.125% octobre 2017   | FR0010422618 | 25/10/2017    | 1 987                                    |
| ■ CFF 4.50% mai 2018        | FR0000474652 | 16/05/2018    | 2 945                                    |
| ■ CFF 0.125% juin 2018      | FR0012790319 | 18/06/2018    | 1 600                                    |
| ■ CFF 1,125% mars 2019      | FR0011780832 | 11/03/2019    | 1 000                                    |
| ■ CFF 4.375% avril 2019     | FR0010464321 | 25/04/2019    | 2 607                                    |
| ■ CFF 0.375% septembre 2019 | FR0012159820 | 17/09/2019    | 1 000                                    |
| ■ CFF 0.125% février 2020   | FR0012536704 | 18/02/2020    | 1 000                                    |
| ■ CFF 0.375% octobre 2020   | FR0013031614 | 29/10/2020    | 1 250                                    |
| ■ CFF 3.50% novembre 2020   | FR0010960070 | 05/11/2020    | 1 400                                    |
| ■ CFF 4.375% avril 2021     | FR0011035575 | 15/04/2021    | 1 000                                    |
| ■ CFF 4.875% mai 2021       | FR0010758599 | 25/05/2021    | 3 065                                    |
| ■ CFF 5.75% octobre 2021    | FR0000487225 | 04/10/2021    | 1 151                                    |
| ■ CFF 0.625% novembre 2021  | FR0012299394 | 12/11/2021    | 1 500                                    |
| ■ CFF 4.25% janvier 2022    | FR0011181171 | 19/01/2022    | 1 000                                    |
| ■ CFF 2.375% novembre 2022  | FR0011356997 | 21/11/2022    | 1 750                                    |
| ■ CFF 0.625% février 2023   | FR0012938959 | 10/02/2023    | 1 500                                    |
| ■ CFF 2% mai 2024           | FR0011885722 | 07/05/2024    | 1 000                                    |
| ■ CFF 0.75% janvier 2025    | FR0012447696 | 21/01/2025    | 1 000                                    |
| ■ CFF 4% octobre 2025       | FR0010913749 | 24/10/2025    | 2 630                                    |
| ■ CFF 3.875% avril 2055     | FR0010292169 | 25/04/2055    | 1 079                                    |
| Bonds in US dollars         |              |               | 747                                      |
| ■ CFF 5,625% juin 2017      | FR0010485185 | 19/06/2017    | 747                                      |



## VII. Non-privileged liabilities

#### a) main long term debts as of December 31, 2015

|   | Maturity date       | Repayment type | Outstanding<br>balance<br>(€ million) |
|---|---------------------|----------------|---------------------------------------|
| Unsecured debt (total outstanding € 14.1 billion)   |                     |                |                                       |
| ■ of which borrowings                               | 10/30/2057          | Amortising     | 1 351                                 |
| Subordinated debt (total outstanding € 2.2 billion) |                     |                |                                       |
| of which current account - parent company           | no final redemption |                | 2 100                                 |

#### b) Capital and capital adequacy ratio estimated as of December 31 2015, calculated in accordance with CRR/CRD 4

(in Eur million)

| Capital                | amount |
|------------------------|--------|
| Common Equity Tier One | 3 068  |
| Additionnal Tier One   |        |
| Tier Two               |        |
| Total capital          | 3 068  |

| Capital adequacy ratio       | (in %) |
|------------------------------|--------|
| Common Equity Tier One ratio | 18.7%  |
| Tier One Ratio               | 18.7%  |
| Capital adequacy ratio       | 18.7%  |



## VIII. Average lives

#### a) Assets

|                                  | Mortgage assets | Public Sector<br>Exposures | Replacement securities | Total assets (*) |
|----------------------------------|-----------------|----------------------------|------------------------|------------------|
| Outstanding amount (€ million)   | 38 301.2        | 38 784.4                   | 7 075.0                | 84 160.6         |
| Weighted average life (in years) | 7.7             | 7.8                        | 0.0                    | 7.1              |

#### b) Liabilities

|                                  | Privileged<br>liabilities | Total liabilities (*) |
|----------------------------------|---------------------------|-----------------------|
| Outstanding amount (€ million)   | 68 010.4                  | 82 967.6              |
| Weighted average life (in years) | 7.1                       | 7.5                   |

<sup>(\*)</sup> Net of accrued interest, currency translation and adjustment accounts

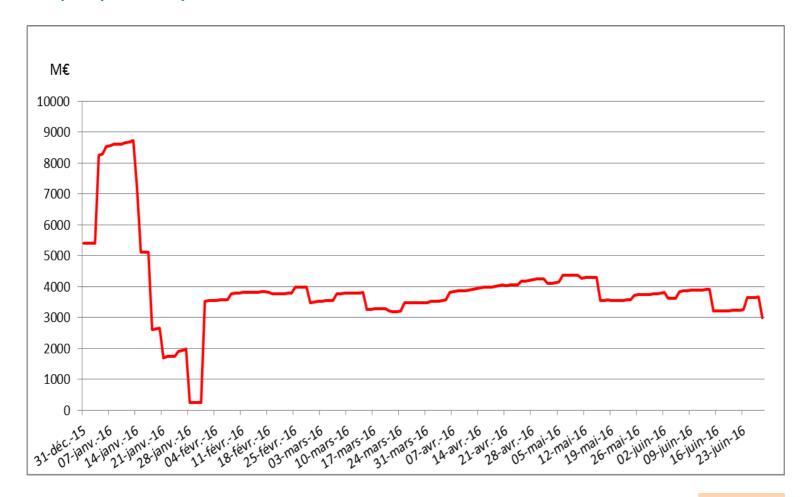
c) Limit of average life gap, established by the decree of May 26, 2014 amending Article 12 of Regulation n° 99-10 of July 9, 1999 by the Autorité de Contrôle Prudentiel et de Résolution (French Prudential Supervision and Resolution Authority)

The amended Article 12 states that the average life of the assets which are required to meet the minimum coverage ratio of 105%, should not exceed the average life of the privileged debt by more than 18 months.

As of December 31, 2015, Compagnie de Financement Foncier respects that limit.



## IX. Liquidity at 180 days in a run-off scenario



Assets eligible for European Central Bank refinancing operations, in nominal value:

€ 36.6 bn

an additional amount of about 13 billion € of liquidity is immediately available at the ECB while still respecting the minimum regulatory overcollateralisation ratio of 105%



# X. Interest Rate Position: gap as % of projected balance sheet total

| Observation period   | Internal limit of Compagnie de Financement Foncier | Gap observed at closing date |         |         |  |
|----------------------|--|------------------------------|---------|---------|--|
|                      | de rinancement ronciei                             | Average in absolute value    | Maximal | Minimal |  |
| ■ ≤ 2 years          | 2%   | 0.9%                         | 1.5%    | 0.0%    |  |
| ■ >2 and ≤ 5 years   | 3%   | 1.0%                         | 2.1%    | 0.1%    |  |
| ■ > 5 and ≤ 10 years | 5%   | 2.6%                         | 4.1%    | 0.8%    |  |